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President's Message

BY Roy Whitehouse

Dear Members.

It's hard to believe that Spring is upon us, a reminder that it is time to cast away doubt and renew our commitment to helping CII become the premier association for private investigators. To that end, there are two Regional Meetings just around the corner in May 2011.



There is a Regional Meeting in Thailand beginning 11 May, and a Regional Meeting in Antwerp Belgium commencing 20 May.

Ponno Kalastree is hosting the Thailand meeting along with Adrian Charles. Meanwhile, Michel De Kort is arranging the Antwerp meeting. I thank each of them for all their hard work and time and urge all members to attend these meetings, especially those members who will not be attending the AGM in Boston. The Regional Meetings are a great place to network with other members and to discuss your ideas and concerns about our industry with CII board members and officers.

For those of you who missed the meeting in Tel Aviv

hosted by Aaron and Sarah Sivan and Jacob Lapid, it was described as unique and thought provoking. Many thanks to our hosts.

We recently lost Galen Clements as ERD for personal reasons. Alan Marr has taken over the mantle again as ERD and will be filling this position as acting ERD until the AGM in September. (We told you Alan didn't mean it when he said he was going to retire!).

CII was picked by Law Society as their preferred vendor

I recently attended the AGM of the Association of British Investigators in the UK along with Board member Graham Dooley. The Law Society has recently endorsed this association as the preferred investigators to be used by lawyers in the UK. They are holding their 100th anniversary in 2013 and the CII has been invited to hold our Regional Meeting with them in London.

It has come to my attention that at recent meetings there was conversation concerning various members and their dissatisfaction with the CII. I would ask those members to remember to address their concerns about the CII to the officers of the council rather than in a public forum where the CII does not have any right to respond. Snipping behind the scenes is destructive and unprofessional. This is a volunteer

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association. It's time to renew our commitment to the association and put petty gripes aside.

All of us should be gearing up for the AGM in Boston; and I see that some of our members have already registered. We are hoping for a good turn out at this year's AGM and we are hoping to cover a lot of administrative issues.

I also hope that you try to attend at least one Regional Meeting. If you plan to attend the Thailand meeting, please notify Ponno at p.kalastree@mainguard-intl.com.sg and if you are going to Antwerp please let Michel know at mdk@dekort-partners.be. If you can't remember their email addresses, you can always email Alan Marr about any of the meetings at alan-marr@jigsawservices.co.uk.

We are actively soliciting volunteers for the for an Executive Regional Director and Regional Director position. If you want to get involved and think you can make a difference then please email me at roy.whitehouse@ci2.org. Thank you for your continued membership and support of the CII. *Happy Spring to all!*

Sincerely,
Roy Whitehouse, President ☐

Editor's Message >

Act quickly and register for the C.I.I. Regional Meeting in Bangkok scheduled for May 11-14th 2011

Our Southeast Asia Regional Director, Ponno Kalastree is up to his good works again as the Regional Meeting in Bangkok, capital city of Thailand comes to fruition. This fast approaching event is scheduled from 11th to 14th May 2011 in "The Land of One Thousand Smiles." See the Regional section of the news (page 9) for details. ☐

Feature Articles >

The Business of Private Investigation In India

WRITTEN BY Pawanjit S. Ahluwalia, CII and submitted by Debra Macdonald, CII

Our esteemed Panwanjit S. Ahluwalia has been a member of the CII since the early 1990's. Pawan has served as President and Chairman of the Council and is presently the Regional Director in India. Pawan operates Premier Shield with head quarters in India. Premier Shield specializes in risk and security prevention and serves clients in India, South Asia, Middle East and America. Recently, Pawan provided this update on the state of private investigators in India.



The Private Investigations Industry in India has entered a very interesting phase. Some of the issues faced by Private Investigators in the Western World are not a matter of concern in India. For example, issues such as privacy and data protection laws have yet to be defined in India.

Any person can do any business in India. We are very democratic. There is no legal bar to entering the investigative/detective business. One could actually be a criminal, or engage in fraud and still establish a business offering Private Investigations to the public. All that one requires to start as a proprietor of an investigations firm is to think of a name and then create your letterhead and business card. That's not even necessary so long as you can get your mobile telephone number into the hands of prospective clients.

One could commission some people who make websites to plagiarize a website of a western competitor, and start using it to market themselves. The contents of the website may or may not be true, and it would be anyone's guess as to whether the individual is able to perform the investigative tasks that are advertised. It is the client's risk in choosing a service provider.


On the flip side, we have a number of very credible investigators in the Industry. These investigators bring years of experience to the table. However, they are not

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easy to find, as some organizations take in members to increase their numbers without conducting any due diligence on the members.

The issue of lack of licensure for Private Investigators is a hot topic in India at the present time. The Government has tried to introduce legislation, but the drafting of these documents was not thoroughly prepared. It was introduced by the government in Parliament, but was shot down by the Parliamentarians as being 'Inadequate'. A group of Ministers were asked to delve further into the legislation surrounding Private Investigators. Meanwhile, three years have passed and nothing has emerged. It would appear that the legislation for Investigators was buried under heaps of paper in the Indian Parliament. Even the effort of a legitimate Indian Private Investigator's Association that was formed to lobby for the legislation was to no avail.

In India, there are 28 States and seven Union Territories. There are no territorial restrictions on the regional area for conducting business. An investigative business can be registered in any state and the Investigator can work anywhere within the Country. We can cross state boundaries at will and work in any state, since we have no license. As you can imagine, this offers a great opportunity for anyone calling themselves an investigative agency. Another fundamental that impacts our industry is that in India, we have no social security numbers. We are recognized by our name followed by the father's name (not our mothers) and the place of residence. There are other means of identification, such as a passport, a driving license, a voter ID card and a tax number, but as a population of a billion people, to find a person on the basis of a name and their date of birth is unthinkable.

There are many situations in our sub-continent that would make interesting reading for the Investigators worldwide. Should anyone have a specific query on available resources and the information that is available in India, please feel to email me at pawan@premiershield.ne. 

How secure are you? Someone might be waiting for a chance to take everything you own!

By Richard Green, CII, Managing Director of Commercial Intelligence Agency Ltd.

The constant advances made by manufacturers of technology draws more and more of us into the World Wide Web every day many of which, beyond the usual anti-virus programs, have little or no other forms of security. Despite how technology has advanced there are still many of us who presume that

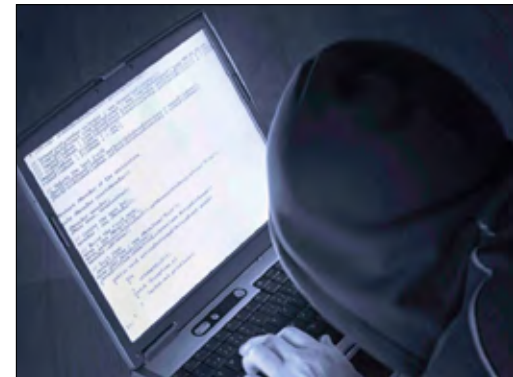
our wireless routers at home are secure and there are some who do not think that their router requires any type of security or encryption at all. As a consequence of this tens of thousands of people have their networks and machines hacked into every day. If there was one single thing you could do to protect your system it would be to have properly encrypted wireless access.

Understanding Encryption

The first form of commonly known encryption, WEP (Wired Equivalent Privacy), was developed in 1999 and is the oldest Wi-Fi protection standard. Unfortunately it failed to live up to its name. Basically, it uses a single repeated key, making it relatively easy to break. Nowadays WEP can be cracked in a matter of minutes. These types of routers are used in the main by residential and small business customers. And as a consequence, without the addition of further protection, are easily accessed by hackers.

To improve on the weaknesses of WEP and enhance the level of encryption, in 2003 The Wi-Fi Alliance developed WPA (Wi-Fi Protected Access). Improvements included TKIP (Temporal Key Integrity Protocol), which changes the encryption key for each data transmission and more recently AES (Advanced Encryption Standard). The choice between TKIP and AES is a choice between

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old and new technologies, respectively. However, WPA was a stopgap measure. At the time, the Wi-Fi Alliance was working on its 802.11i standard, released in 2004, which is commonly known as WPA2.

Confusing isn't it! My apologies if you are now bewildered or bored by all the technical jargon (you would be excused for losing interest at WEP). However what we need to understand from the foregoing is that as things stand at the moment WEP just won't do the job. WPA2 encryption should be our first choice and where possible WPA2-AES.

The Importance of Passwords

Both WPA and WPA2 offer good security. WPA is theoretically breakable, but can be secure on a practical level. With a strong password of 21 characters or more, a WPA network can withstand an attack for years. Unfortunately, most people do not use strong passwords and do not change those passwords often enough thus even with WPA encryption they could eventually end up being hacked into. In either WPA or WPA2, your password is the weakest link, so make your password as strong as is reasonably possible.

You can take several easy steps to protect your identity

Of all the information identity thieves' need, the easiest to protect is your Date of Birth. Therefore I advise people to lie about their DOB to any and all who do not have a right to know. Only government, financial institutions, and employers have a right to know your true birth date. Everyone else should get a fake DOB, such as merchants, health clubs, loyalty cards, web sites, and possibly even casual friends. I suggest people pick a date they like such as Halloween, Christmas day and New Years Day, etc. Another option is to use a relative's birth date. Alternatively they could change just their year of birth a little, which enables them to lie to casual friends without jeopardising birthday celebrations with them.

Another critical Identity Theft precaution is for Facebook users to understand

the various security settings, and ensure that they block almost all personal data from "Everyone." Tell young relatives to change their year of birth by one year when setting up Facebook. If they have already signed up, then they should hide their year of birth in their settings. This is important because it is NOT possible to change your date of birth after you set up Facebook, and Facebook should not be trusted to keep it secret. Also, tell everyone to assume that EVERYTHING they ever send by email or type into a web form is PERMANENTLY public information. Lastly, tell people to create strong

passwords that are different for every web site and application, yet very easy to memorise. It is easy to do and very valuable. Some people have problems remembering passwords but to have a secure password does not have to be that taxing. For example an easy way is to take a word and change certain letters to numbers ensuring that the numbers look loosely like the letters you are replacing then reverse it e.g. Password becomes Pa55w0rd becomes Dr0w55ap it is also important to capitalise letters at least once in your password.



Why does my network need encryption?

Apart from the more obvious reasons such as protecting your data and identity and preventing others using up your monthly allowance set by your Internet Service Provider (ISP), what many people are unaware of is that there are a number of individuals and organisations who spend their time hacking into networks and mainframes of major governments and blue chip companies with the sole intention of destruction. In order to cover the source of origin i.e. where the hackers are located they first hack into hundreds of both private and business networks to mask their identity. Where this affects an unknowing individual and/or company is that your network would have been complicit in the "Hack" albeit unknowingly. You may still be liable legally if you did not take sufficient steps to protect and encrypt your own network. Scary I know but there have been many cases where something like this has happened and unfortunately ignorance is not seen as a defence so take steps and get advice on the best way of securing your network.

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Identity Theft

In the UK, identity fraud in itself is not a crime, although profiting from it is. Experts estimate that if you become a victim of identity theft and fraud you will spend anywhere from six months to two years recovering from it. Some 6 million people in the UK claim to have been a victim of identity theft. It is estimated according to recent research that up to 18 million households in the UK regularly throw away sensitive financial documents without shredding them.

ID fraud in the UK.

Nobody knows the exact cost, but it is estimated that identity fraud costs the UK £1.7bn a year with a cost of £609.9 million a year in card fraud alone and is the fastest growing “white collar” crime in the UK. According to the BBC Money Program it is increasing at a rate of 500% year on year.

A major crime that falls under the heading of ID crime is that of credit and debit card fraud. The highest proportion of this type of fraud is “Card not present.” This is where purchases are largely made via the internet. The Card-not-present fraud is where the fraudster has obtained card information such as Name on Card, Card Number, Card Expiry date and CVV Code and then used this information to make purchases where a card is not required, i.e., an internet purchase.

Fraudsters employ many types of schemes on the internet to capture a person’s credit or debit card information. One of the widely used methods is where the fraudster will send emails containing secret “Key Stroke Capture” software which is activated once the unsuspecting recipient has opened the email. What then happens is that a programme will silently run capturing all of the recipient’s future key strokes; the fraudster will then retrieve that data on an ongoing basis. This kind of programme is usually fairly easy to spot by looking in the “Processes” tab in the task manager window. If you are not so technically minded and would not know how open task manager then on many occasions after a ‘key stroke capture’ program has been running for a while you will notice the speed of your machine slowing considerably. For example when typing a sentence there can be a 3 to 10 second delay before the words typed appear on the screen. Other situations where data capture is possible would be on public

machines in places such as internet cafes and free Wi-Fi areas. Also data can be captured by shopping on insecure sites and using non-trusted/suspicious payment engines.

The latest methods of ID theft involve:

- Calling victims pretending to be their bank or other financial institution and asking customers to confirm their personal details, passwords and security numbers.
- Targeted web phishing attacks: a criminal activity where “phishers” attempt to fraudulently acquire sensitive information, such as usernames, passwords and credit card details by masquerading as a trustworthy financial institution on the internet.
- Malicious software such as spyware which can surreptitiously collect personal information from personal computers.
- Gathering of personal details through personal information posted on the web such as on social networking sites.
- Stealing mail left in communal areas of residential properties or thrown out in the rubbish.
- Stealing personal data through stealing your belongings, i.e., wallet, purse, burglary etc.

Protect yourself!

- Be careful with your personal information. If you receive a telephone call from a credit card company, bank or retail company asking to confirm certain details about yourself decline and call them back preferably through a central switchboard. Never give out personal details or passwords.
- When destroying personal correspondence such as bank and credit card statements consider a shredder or even burning them with garden refuse. If you cannot do either then tear the papers up into very small pieces and place in the refuse bin with other waste products.
- If you move address remember to inform all of the companies that send personal information to you in the post. Always consider re-directing your post with Royal Mail. If you fail to do this people moving in might have free access to your personal details and misappropriate them.
- Always use an anti virus programme and firewall on your computer.

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- Beware of unsolicited emails. Do not respond to emails that have apparently originated from your bank, an authority or company. Remember that a bank will not ask for your details via unsolicited emails.
- Do not post personal details on the internet which could collectively be used to clone your identity.
- Instruct your bank not to accept any payments abroad unless previously authorised.


How do you know if are victim to this type of fraud?

- Are you missing your regular monthly financial statements? If so they could be being redirected to a fraudster.
- Have you noticed charges to your accounts that are not yours? Remember to check all statements especially bank and credit card.
- Being contacted by a debt collection agency about outstanding payments for items or services that you have not ordered. Beware of companies contacting you unexpectedly and asking for personal information.

Take Action — Act Quickly

- Firstly, do not ignore the problem. It might not be you that has ordered some goods or opened an account but the debt falls to your name and address.
- Once blacklisted for credit it may take many years to fully recover the problem. You might have difficulties in obtaining a mortgage or other bank credit.
- When unexpectedly called, ask for a name and contact number and verify this with the organisation before calling back. They should be able to provide your customer reference number which can obtain from billing documents.
- Consider obtaining a copy of your credit report from a credit reference agency and monitor your report for discrepancies.

(Richard Green can be reached at lord-green@commercialintelligence-agency.com. This article was edited by Ruth Hoffman, CII.)

* Statistics from the National Office for Statistics 

Member News from Around the World >

Thank you Larry Miller, CII

In spring of 2010 long time CII member **Larry Miller** (Michigan) began a campaign to send care packages to K-9 handlers in Afghanistan and other war zones. The care packages included health items, reading/game materials, and health items for both male and female handlers. Miller also included toys and health items for the dogs. Miller went on to receive thanks from nearly all of the recipients. In late 2010 his campaign received some corporate funding and is now a non-profit organization duly registered as such.

Bill Lowrance spoke at Charlottesville, VA USA “Big Read” Event

On Saturday, March 26, 2011, CII member and RD **Bill Lowrance** spoke at the Jefferson-Madison Regional Library in Charlottesville, VA as part of the nationally recognized Big Read program. The Big Read is an annual event designed to foster and encourage reading in American culture. This year Jefferson-Madison Library chose to focus on Dashell Hammett’s famed novel *The Maltese Falcon*. Widely understood as a novel crucial to the genre of the detective story, Hammett’s text also examines numerous elements of the private detective industry. Bill explained many of the techniques involved in Hammett’s novel, and contrasted them to more contemporary investigative strategies. He also discussed the qualifications required to become a private investigator as a way of underscoring the regulations that surround the occupation in the 21st century.

CII Member James Loh interviewed live on Channel News Asia “Get Real”

CII Member **James Loh** was interviewed live regarding the growing number of Chinese girls working as prostitutes in Singapore. Loh reported the girls operate in KTVs, night clubs and massage parlors in the Geylang, Joo Chiat, Lavender, Havelock, Selegie, and Bugis area. Two out of ten cases involved girls on Student passes. Unlike a local resident involved in the sex trade, the Chinese girls face deportation. According to Loh, this

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trend caught the attention of law enforcement about five years ago after an unusual amount of private schools were established.

Riot gear is not a mixer for beer and wine

A photo spread showing French RIOT police in full riot gear drinking beer during a school demonstration prompted the Chiefs to crack down and impose a new rule—no alcohol consumption in full attire! The new rule has banned French officers from having a glass of wine or beer with their meals and prompted the officer's union SGP-FO to respond by characterizing the new rule as "heavy handed." One union representative complained "They are trying to make us like priests." Are you serious?

Peter Heims, Honorary Membership Recipient

President Roy Whitehouse, Secretary Rod Webb and the CII Board awarded Peter Heims, Private Investigator (Surrey, England) an Honorary Membership in the CII. In a long and distinguished career, Peter Heims has worked in many roles in the security industry, held many official positions, and made a lasting contribution to the industry. That being said, he has still found time to be an active supporter of various charities. Mr. Heims reported, "It was with surprise and joy that I received and read your recent letter informing me that I had been awarded an honorary membership... I did not expect this and I certainly did not earn it, especially as I am on the verge of retiring as a the oldest private investigator in the whole wide world." (We doubt that he is the oldest and we know that he is the youngest at heart!)

Ben Harroll, Honorary Membership Recipient

President Roy Whitehouse, Secretary Rod Webb and the CII Board also awarded Ben Harroll (San Diego, CA) with an Honorary Membership. Mr. Harroll founded the PI Museum and serves as its curator at this time. The P.I. Museum is the world's only museum dedicated to finding, acquiring, preserving and displaying historic treasures from the history of private investigation. Private Investigator Ben Harroll has, for over 30 years, collected a vast number of historic treasures and artifacts.

The museum has a very serious research and documentation purpose and goal, yet retains a youthful sense of adventure and wonderment about this endlessly fascinating profession.

We congratulate both Peter Heims and Ben Harroll and wish them well.

Graham Dooley's protégée

Graham Dooley has been selected by IFAR—Institut de Formation des Détectives & Enquêteurs Privés (which is the French College for Detectives in Marseille <http://www.ifarinfo.com/>) to receive a student apprentice in his last three months of study. The student's name is Vince Collard, and he is 26 years of age. Originally from the South of France, he might find it a little cooler in the North. Private Investigators are highly regulated in France therefore it is quite an honor for Graham to be the first British Investigator to serve as an IFAR mentor. Congratulations to Graham. Lucky Vince.



Fond Remembrances—Alana Burke



Alana & Jack Burke with Joan Beach



Alana & Jack Burke

Fond remembrances of Alana who was very much a part of our CII family. 📷

Regional News (Events) ›

Intellenet Seminar 2011 Was A Success



CII's backbone Joan Beach and Bert Faulbaum

CII Members in attendance concurred in their sentiment that a good time was had by all who attended the 2011 Intellenet Seminar in Washington DC. The photos provided to the *Councilor* by Tanya DeGenova, Jim Kirby and Joan Beach verified that everyone thoroughly enjoyed themselves. (Note: Upon questioning Jim as to why his photo was blurred, he quickly passed the blame onto Joan).

The seminar appeared to be a fabulous learning experience and networking event and provided a forum to pick up much needed training on internet research, interviewing techniques, and updated business tips. There was a presentation about the perimeters of mobile

telephone analysis and security consulting and Tanya reported having learned how to read deceptive body language—so look out! The attendees also had plenty of time to enjoy Washington, D.C., consume great food, and participate in a silent and live auction to benefit US Veterans. Kudos to our industry's fearless leader—Jim Carino! ☐



The gang of Four from CII

C.I.I. Regional Meeting in Tel Aviv, Israel

Regional Meeting was thought provoking and a surprise | **BY Vicki Marr, Roving Reporter**

Although this event had a disappointing attendance for our hosts Sara and Aaron Sivan as well as Jacob Lapid, it was anything but disappointing for the attendees. We thoroughly enjoyed our visit. Is Tel Aviv thought provoking? Absolutely! The complex history of the area makes the difficulties in finding a peaceful solution understandable. The Meeting consisted of a tour of the city of Tel Aviv after which we ate at the contemporary King George restaurant/bar and feasted on delicious middle eastern dishes. The following day Aaron & Sara Sivan showed provided a tour of Jaffa including a walk around the old quarter to accent artistic flavour. Following the tour of Jaffa, we feasted at the “Old Man and the Sea” restaurant where we were treated to 24 salad dishes, frequently topped up.

This was only a starter, the choice was then fish, lamb or chicken kebab, all washed down with fresh lemonade.

The next day Jacob Lapid took over as our tour guide as we travelled to the tank museum. So what is the tank museum? The Latrun Museum is home to the largest collection of tanks around the world. And in one of the galleries, an entire wall was covered in paintings and drawings of tanks by our host Jacob. As the story unfolded, we discovered that Jacob was a young tank commander in the 1973 Yom Kippur War after which he was decorated and promoted to Colonel for his actions. Ultimately Jacob was promoted to Tank Brigade Commander before being recruited by Israeli

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Aaron and Sara Sivan with Alan Marr



Tel Aviv Host Jacob Lapid in front of his paintings

intelligence. Jacob is a talented artist, just type “Jacob Lapid Artist” into your search engine to view his work. Following the visit to the tank museum, we dined well in the Arab village of Abu Ghosh, where Arabs and Jews live in obvious harmony.

Alan and I stayed on for a couple more days, returning to Jaffa with its flea market and vegetable market. The quality of the fruit and vegetables was exceptional. I have never



Alan Marr at the Wailing Wall

seen such huge radishes; the size of grapefruits. We also visited Jerusalem, Nazareth, the Sea of Galilee and the site on the river Jordan, where Jesus was baptised by John the Baptist. The C.I.I. Tel Aviv meeting was exceptional and memorable. Thanks again to our hosts! 📷

Regional Meeting In Bangkok Scheduled for May 11-14, 2011

Our Southeast Asia Regional Director, Ponno Kalastree is up to his good works again as the Regional Meeting in Bangkok, capital city of Thailand comes to fruition. This fast approaching event is scheduled from 11 to 14 May 2011 in “The Land of One Thousand Smiles.” Ponno is hosting this event along with Thailand CII Member Adrian Charles. Anyone who has ever been to any event that Ponno has created or been involved with can attest to the grand



things that are in store for all attendees and guests. The hosts plan to welcome around 20 investigators from the Asia-Pacific region to meet and exchange ideas. Ponno is hoping that some of the CII members from the western corner of the world will venture to the meeting as well. A wonderful program is planned, comprised of a one day seminar along with customized tours so you can enjoy the sights and flavours of Thai hospitality. Here are some photos of the sights you will be seeing!

The event will be launched with the CII Hospitality Suite—a casual welcome reception with snacks and drinks. The seminar will provide an overview of Security Services in Thailand. There will be an emphasis on Executive Protection, which remains an all an important security component for commercial VIP’s (i.e., “very important persons”). As our Asian economies continue to boom, investigations and information security increase in importance in protecting assets and preventing crime in Asia. This area of the world continues to actively battle the war against terrorism and attempt to dispel the radical’s negative perception of the capitalist “west.”

The event will conclude with Thailand’s renowned and colourful “ladyboy” cabaret show —Acalypso! The CII Regional Meeting in Bangkok promises to be a memorable experience



for all. Reservations and accommodations can be arranged by contacting p.kalastree@mainguard-intl.com.sg or adriancharles@josephlee.com Many thanks to our hosts! 📷

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Belgium Regional Meeting Planned for May 20-22, 2011

For all CII members and guests planning to attend the Regional Meeting in Belgium this May 20-22, 2011, you better pack your bags as it is less than a month away! The host for this year's European event is Michel deKort. Michel is anxious to welcome all members and guests to Antwerp, reputed as one of the loveliest cities in the world. Antwerp has a lot to offer, be it castles, artwork, fashion, beer or diamonds. The advantage is that almost all interesting attractions are within walking distance of the hotels or tram in your prefer. Get the details by communicating with Michel c/o mdk@dekort-partners.eu.



Antwerp was the home and inspiration to world renowned artist Peter Paul Rubens. Rubens spirit survives in the city and his talent and life can be felt at key locations. Not only was he buried in the city but 51 of his paintings, seven drawings and 2,000 prints of his works can be found during your visit. Eighty percent (80%) of the

world's rough diamonds pass through Antwerp. Antwerp is also home to the famous Belgium chocolates. But it's not all old cobbled streets. The MAS is a brand new museum surrounded by water and scheduled to open in May 2011.



Police Officer To Charged With Insurance Fraud In Toronto Canada

By Roving Reporter Debbra Macdonald, CII

A police officer with 18 years of experience was arrested in connection with a series of staged automobile accidents that led to fraudulent insurance claims. In April 2011, Constable Carlton Watson was charged with crimes arising from assisting in reporting fraudulent auto accidents by the Peel Regional Police Internal Affairs Bureau. He is currently suspended with pay. When local news reporters attempted to reach Constable Watson at his home, he had no comment regarding the charges. Police also arrested and charged 46-year-old Brampton resident Wayne Isaacs in connection with the investigation.

The arrests followed a noticeable increase in insurance fraud activity within the southern region of the province of Ontario, Canada. The investigation into the staged accidents was conducted by the Peel's internal affairs bureau in collaboration with the Insurance Bureau of Canada.

Investigators have uncovered increasingly complex staged-accident scenarios involving tow truck drivers, mechanics and medical clinics who take part in schemes orchestrated to cash in on insurance payouts. Drivers are often paid to crash cars and seek treatment for fake injuries at clinics that are taking part in the scam. To date, reforms such as lowering payouts for auto accidents have not reduced the amount of fraudulent claims.

“Necessity is the Mother of Invention?” Even at the gas pump! | BY Roving Reporter Debbra Macdonald, CII

Thieves are getting pretty desperate and creative. A gas customer used her credit/debit card to purchase gas at the pump (like most of us do) and received her receipt as customary. However, when she checked her credit card statement, there were two \$50.00 charges

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Note from PR Committee

Dear Colleagues

The *Councilor* is YOUR Newsletter and YOUR Voice to our members so please keep your contributions coming. Be it news in your region, a business development tip or article that you have written, do share it with us. We love trivia. For those of you who contribute regularly, our heartfelt thanks for being the eyes and ears for all of us.

We have news to share. Ken Cummins is now our Editorial Consultant. Lois Colley is our Editor. We wish them well in their new roles.

Make the CII more than just another professional association. Make it the association that leaves a mark in your professional and personal development! CII is actively seeking volunteers for an Executive Regional Director and Regional Director position. If you want to get involved and think you can make a difference then please email our President at roy.whitehouse@cii2.org.

Best wishes to all,
Sheila Ponnosamy, *Chair*

PR Committee with

Joan Beach	Ed Henry	Kelly Riddle
Lois Colley	Ruth Hoffman-Sales	
Ken Cummins	Debbra MacDonald	

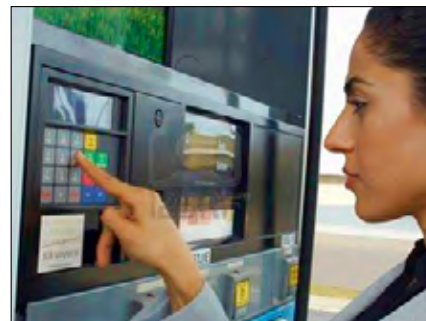
CII NEEDS YOU!

Do you have the passion for investigations and do you want our industry to progress? Do you have a desire to make a difference to the PI industry in your part of the world?

Do you have the motivation to represent our CII in your region? If it is “yes” to the above, contact our President at roy.whitehouse@cii2.org. We are seeking for volunteers to be active Regional Directors and an Executive Regional Director. ☐

Roving Reporter *continued*

instead of one. Upon investigation, she determined that because she had not pressed the “clear” button on the pump, the employee inside the



store was able to use her card to purchase his/her own gas! To keep this from happening, after you get your receipt, you must press the “CLEAR” button or your information will be stored until the next customer inserts their card. ☐

Look out for News on our CII AGM 2012 in South Africa in the Next Issue!

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Advertising Rates (USD)				
Ad Size		3 issues	6 issues	12 issues
Full page	[9.25 in W x 7.0 in H / 237 mm W x 182 mm H]	200	300	400
Half page	[4.5 in W x 7.0 in H / 115 mm W x 182 mm H]	125	200	275
Quarter page	[4.5 in W x 3.5 in H / 115 mm W x 88 mm H]	75	100	175
Business card	[3.5 in W x 2.0 in H / 89 mm W x 51 mm H]	50	50	75

Send the artwork in PDF or JPEG file format to us by 5th of every month. All artwork to be sent to editor@cii2.org. Your support is much appreciated. ☐



2011 CII AGM Conference in Boston Agenda at a Glance

CII Annual General Meeting

2011 Conference
Boston, MA

Sept. 14-17, 2011

TUESDAY, SEPTEMBER 13, 2011		
9am – 2pm	Golf Event (Optional) Not included in Registration	<ul style="list-style-type: none"> Granite Links Golf Club at Quarry Hills Meet in hotel lobby at 8:00am for transfer Lunch included
2pm – 7pm	Registration	• Lobby
8pm – 12am	Hospitality Suite	Networking
WEDNESDAY, SEPTEMBER 14, 2011		
9am – 4pm	Board Meeting (Board Members only required)	
9am – All Day	Registration	• Lobby
1:35pm-5pm	Boston Red Sox Game (Optional)	• Fenway Park
6:30pm	Walk to Event	• Meet in lobby for walk (5 min.) to event
7pm – 10pm	Welcome Cocktail Reception/Dinner	• Top of the Hub
10pm – 12am	Hospitality Suite	• Networking
THURSDAY, SEPTEMBER 15, 2011		
8am – 4pm	Annual General Meeting & Exhibitors	• Followed by new Board meeting
8am – 5pm	Registration	• Lobby
8:30am – 9am	Opening Ceremony	
10am – 3pm	Spousal/Shopping on Newbury Street, Boston Points of Interest nearby / Lunch	• Meet in lobby at 10am
4:30 pm	Transfer to Event	• Meet in lobby for transfer

THURSDAY, SEPTEMBER 15, 2011 <i>(continued)</i>		
5pm – 7pm	Hennessey's Pub Cocktail Reception/ Dinner	• Downtown Boston
7pm	Transfer to Event	
7:30pm – 10pm	Blue Man Group	• Charles' Playhouse
10pm – 12am	Hospitality Suite	• Networking
FRIDAY, SEPTEMBER 16, 2011		
8am – 5pm	Educational Seminars, Exhibitors & Keynote Speaker	• Theme: "Modern Day Investigations in a Technological Society"
9am – 4pm	Spousal – Boston Duck Tour & Quincy Market	
5:30pm – 11pm	Optional Boston Harbour Cruise & Dinner	
8pm – 12am	Hospitality Suite	• Networking
SATURDAY, SEPTEMBER 17, 2011		
10am – 2pm	Business Networking – Scavenger Hunt & Walk on Walk-off Trolley	• Downtown Boston
	Lunch on Own	
6:30pm – Midnight	Cocktail Reception and Black Tie (Optional) Gala Dinner – Live Charity Auction	• Marriott Hotel

 [more conference information](#)



57th ANNUAL CII GENERAL MEETING

Boston, MA

SEPTEMBER 13-17, 2011

“MODERN DAY INVESTIGATIONS IN A TECHNOLOGICAL SOCIETY”

SPEAKERS

GUEST SPEAKERS

Luncheon: Thursday, September 15, 2011



Keynote Speaker, Joseph Finder

Joseph Finder, internationally best-selling author of nine novels, launched the Nick Heller series with the 2009 publication of *Vanished*, which Publishers Weekly called “emotionally supercharged and action packed.” The second book in that series, *Buried Secrets*, is due for release by St. Martin’s Press on June 21st, 2011.

Previous bestsellers include *Power Play*, which debuted at #7 on the New York Times list; *Killer Instinct*, which won the ITW’s Thriller Award for Best Novel of 2006; *Company Man*; *Paranoia*, now in development as a major motion picture and named as a “Best Business Book of 2009” in a poll conducted by the McCombs School of Business at the University of Texas and 1991’s *The Moscow Club*, which Publishers Weekly named among the ten best spy thrillers of all time. Finder’s novel, *High Crimes*, became a hit movie starring Ashley Judd and Morgan Freeman. Joseph’s book, *Killer Instinct*, is now set to be turned into a movie with Bruce Beresford directing.

Seminars: Friday, September 16, 2011



Mark Spencer, Arsenal Consulting

Mark Spencer is President of Arsenal Consulting, where he leads engagements involving computer forensics, information security, and electronic discovery for law firms, corporations, and government agencies. He has more than a decade’s worth of law enforcement and private sector computer forensics experience. Mark is also an adjunct professor at Bunker Hill Community College in Boston, and an instructor at the Computer Security Institute. He has taught seminars and training classes for clients including NASA, Lockheed Martin, and the Royal Canadian Mounted Police.

Internet Investigations: You already know that successful private investigations often involve the Internet. What you might not know is how to dig deeper than the typical search engines and investigative databases. In this engaging and technical presentation, Computer Forensics Expert Mark Spencer will share his knowledge regarding Internet investigations. Topics covered will include use of advanced DNS (Domain Name Service) tools, deciphering email headers, archiving websites, and more.

Computer Forensics & Private Investigations: After a brief introduction into what computer forensics is and how to properly handle electronic evidence, Computer Forensics Expert, Mark Spencer, and CII Past President, Jay Groob, will lead attendees on a journey through compelling civil and criminal cases involving computer forensics and private investigations. Mr. Spencer and Mr. Groob will focus on cases they’ve worked on together in which they uncovered digital “smoking guns” for their clients.

www.cii2.org for more information



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Norman J. Groot

Norman Groot is a commercial and insurance litigation lawyer and a Certified Fraud Examiner. Norman holds an LL.B. from the Faculty of Law at the University of Western Ontario, and a B.A. (Hons) from Wilfrid Laurier University. Previously, Norman was a police officer with the Ontario Regional Police Service. Norman’s practice is devoted to assisting counsel in investigations and dealing with police, defending police and private sector investigators in criminal, civil, and regulatory actions, assisting insurers defend suspected fraudulent claims, and to recovering the proceeds of fraud on behalf of financial institutions and corporations.

Additionally, Norman is counsel to the Canadian Association of Special Investigation Units, the Canadian Independent Adjusters Association and the Canadian Association of Private Investigators on privacy and investigation matters.

Norman’s book, Canadian Law and Private Investigations, was used to commence an investigation law practice group at the firm of McCague Peacock LLP. Thereafter, Norman and other lawyers with policing experience created the Investigation Counsel Professional Corporation as a law firm that focuses on the defense of investigators in the private and public sectors and on plaintiff fraud recovery.



John Milkiewicz

John Milkiewicz is a Diplomatic Security Service Liaison Officer for the Special Operations Command at the U.S. Department of State, located at MacDill Airforce Base in Tampa, FL. As such, John advises command on Diplomatic Security Service capabilities, embassy operations, and global threat information, as well as acting as liaison between SOCOM (Special Operations Command), the Diplomatic Security Service, and United States Diplomatic Posts overseas.

Diplomatic Security Special Agents are federal law enforcement officers who serve globally, advising ambassadors on all security issues and coordinating all of a mission’s security programs. In the United States, agents investigate passport and visa fraud and protect the Secretary of State and visiting foreign dignitaries.

John has served overseas as the Operations Coordinator for the Protective Operations Division at the U.S. Embassy in Iraq, the Regional Security Officer for the U.S. Consulate in Ho Chi Minh City, Vietnam, the Site Security Manager for the New Embassy Project in Nairobi, Kenya, and Assistant Regional Security Officer at the U.S. Embassy in Tunis, Tunisia.

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Frank Thibodeau

Frank Thibodeau, Vice President of Bruker Detection, is a 1979 graduate of West Point with a BS in General Engineering with a concentration in Chemistry. His military experience spanning 22 years in the US Army included operations in various contingencies while specializing in CBRNE defense located in the USA, Europe, and brief operations in the Middle East and Far East.

The threat from terrorist attacks using CBRNE weapons or cataclysmic accidents from natural or unnatural disasters causing CBRNE effects is highly probable. The proximity of nuclear plants and chemical plants to highly populated areas makes many infrastructures vulnerable after disasters. Yet most government, financial, and highly populated structures have no way of ascertaining the actual dangers. CBRNE detection technologies are fundamental to the protection of critical infrastructure. Yet most facilities have questionable outdated detectors or none at all. New construction for billion dollar facilities is occurring with little or CBRNE detection. Frank will cover the Chemical, Biological, Radiological, Nuclear, and Explosives detection options, technologies, along with benefits and possible disadvantages of general technology types.

REGISTRATION FEES (US DOLLARS)

\$450.00..... Members

\$500.00..... Non Members

\$400.00..... Partners/Guests

\$200.00..... Seminars Only (For Local Investigators)

\$125.00..... Gala Dinner (For Local Investigators)

CII 2011 AGM GALA DINNER



Saturday, September 17th, 2011

Cocktail Reception &
Black Tie (optional) Gala Dinner
Live Charity Auction

Marriott Hotel



www.cii2.org for more information



57th ANNUAL CII GENERAL MEETING

Boston, MA

ACTIVITIES

ACTIVITY HIGHLIGHTS

Top of the Hub Dinner

The Mapparium

Granite Links Golf Club

Shopping on Newbury Street

Boston Red Sox vs. Toronto Blue Jays, Fenway Park

Boston Harbour Cruise & Dinner

& many more including Blue Man Group and Boston Duck Tour & Quincy Market.

SPONSORSHIP OPPORTUNITIES

PLATINUM PACKAGE

Cost \$10,000 - Limit to one package

- * Full conference registration for five
- * Product booth throughout the conference
- * Opportunity to make a presentation at the seminars
- * Full size banner prominently displayed throughout conference
- * Full page Advertisement on outside cover of conference brochure
- * Recognition for sponsorship of welcoming reception
- * Attendee list/contact information
- * Promotional material to be included in attendee handouts

GOLD PACKAGE

Cost \$3,000 - Limit to two package

- * Full conference registration for two
- * Product booth at seminars
- * Full size banner prominently displayed throughout conference
- * Full page Advertisement on inside cover of conference brochure
- * Recognition for sponsorship of Luncheon / Hospitality suite
- * Attendee list/contact information
- * Promotional material to be included in attendee handouts

SILVER PACKAGE

Cost \$1,500 - Limit to five package

- * Full conference registration for one
- * Product booth at seminars
- * Full size banner prominently displayed throughout conference
- * Full page Advertisement in conference brochure
- * Attendee list/contact information
- * Promotional material to be included in attendee handouts

GENERAL MEMBERSHIP ADVERTISING AND SPONSORSHIP

- \$1,400 Full-page advertisement in conference brochure along with a sign advertising sponsorship of a break and full registration to the conference for two.
- \$850 Full page advertisement in conference brochure along with a sign advertising sponsorship of a break.
- \$700 Full page advertisement in conference brochure.
- \$350 Half page advertisement in conference brochure.
- \$200 Quarter page advertisement in conference brochure.
- \$150 Business card size advertisement in conference brochure.
- \$200 Hospitality Suite – one night (advertising) – multiple sponsors (includes signage).
- \$600 Hospitality Suite – all three nights – (includes signage).
- \$300 Board lunch and refreshments – multiple sponsors to max. 4 (includes signage).
- \$1,000 Welcome reception – multiple sponsors – continuous recognition (includes signage).
- \$500 Delegate tote bags – two sponsors (logos on bags).
- \$1,000 Delegate folios – can be shared (includes recognition and signage).
- \$600 Seminar refreshment breaks (includes signage).
- \$1,000 Seminar lunch – limit two sponsors (includes signage).

www.cii2.org to reserve!

Contact: Jeremy King | jkking@king-reed.com
for sponsorship inquiries.