



The International Councilor

Summer 2017

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The International Councilor

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Lois Colley

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Summer 2017

President's Message

Sachit Kumar, CII

Dear Members,

Warm greetings to all!



This has been a great year of my life and I have enjoyed working with the CII members in enhancing and promoting the CII as an organization.

I would like to take this opportunity to extend my heartfelt thanks to all the Board members for their outstanding leadership, and all the fellow members of the Council for their contribution to the CII during the past two years.

The present status and recognition achieved by the CII, is a result of the joint efforts of our current Board, past Presidents and senior members. I shall continuously co-operate with our council members to uphold our professional standards in order to maintain and strengthen the status of the CII worldwide, as well as to enhance closer relationship and collaboration with other peer professional organizations to enhance membership value.

Continuad on page 6

PANAMANIA 2017 !

**Brett Mikkelson and staff
plan for a great time
September 12 -16**

If you haven't registered for the 2017 Annual General Meeting being held September 12—16 what the heck are you waiting for? Don't wait another minute—click here right now

[2017 AGM Registration Form](#)

For a mere \$450 you will be attending an opening cocktail reception; two days of educational seminars; two evening social outings; an awards luncheon; gala banquet; and a hospitality suite. AGM's are the perfect opportunity to network, learn from others, expand your practice, and develop new client opportunities. For the schedule of events see pages 4 & 5 of this issue.

The venue this year is the venerable Hotel Panama. With rooms at an incredible \$90 per night (plus tax) you will be relaxing in a 400 sq.ft. luxurious room. For you high rollers a suite is available for \$160 per night. To register today just click here now

[Panama Hotel registration 63rd AGM](#)



Read more pages 3, 4, 5 & 12

Editor's Message

by Lois Colley



Dear CII Members,

As the world gets ever more complicated and connected, international investigators are ever more needed! But ironically, our days of being able to work discreetly while traveling may someday soon be over. How many times have you popped into a coffee shop, sitting near strangers in an unfamiliar place to type up your notes? Recent headlines suggest that hackers have developed a [tool to discover passwords using Skype](#). They've actually mapped the sonic frequency and striking speed of various keys in relation to the space bar. Considering sound and speed, they have been able to determine what's been typed just by the audio of someone typing. Given this development, it's fully possible that in a couple of years, typing up our information-sensitive notes or reports in a coffee shop will be a thing of the distant past. Software that maps out sonic typing frequencies for the masses is likely right around the corner.

In lighter news, since it's summer here in the U.S., I feel like I should include something fun for you. I've been known to read murder mysteries or watch the occasional episode of *Poirot* in my downtime, even though solving those cases sure doesn't pay. In case you like to continue work on your days off, the world of video gaming has provided us a fun new detective gaming experience. A new "augmented reality" game called [Silent Streets](#) has been released for iOS and Android. It's set in a fictional Victorian town, and you play a detective who arrives in town and becomes immediately immersed in a murder mystery. You are given text and voiceovers as hints, as well as multiple choice options to advance your investigation. You search your immediate environment within the game for clues, and your phone may vibrate when you encounter a stranger or a clue. Since I pride myself on solving all the mysteries before my favorite protagonists do, I am certainly curious to try it out. If you happen to download it, please report back and let us know how it is!

In the meantime, this issue of *The Councilor* contains a thorough analysis by Michele Palmer and Richard Palmer about the link between banking deposit receipts and account owner information. Additionally, Norm Willox shared a thought provoking piece with us from his work with [Freedom House](#) about the ever-challenging balance between security and privacy on the web. He addresses widespread censorship, cyber warfare, international organized crime, international terrorism and more, all within the context of freedom of information on the world wide web. Speaking of privacy on the web, this month's *Resource of the Month* directs you to a thorough "Opt-Out Doc," which provides you with locations on the web where your information has probably been displayed, and how to remove it. We thank Tom Davies for a thoughtful summary of speakers and events at the European Regional Meeting from May 2017. Additionally, the Research Corner introduces you to metadata and how to mine it.

The planning for the [63rd AGM in Panama](#) has shaped up beautifully. Be sure to review the latest on all things AGM!

Until the fall,

Lois Colley

Colley Intelligence

Don't be left out of "PANAMANIA" 2017



Click here to register today

[2017 AGM Registration Form](#)



[Panama Hotel registration 63rd AGM](#)

Panamania 2017 !

September 12—16

Outstanding events / Exceptional Seminars Scheduled for the 63rd Annual General Meeting

[2017 AGM Registration Form](#)

Registration continues for the Council's **Annual General Meeting** being held at the luxurious El Panama Hotel, **September 12-16, 2017**. The base registration fee is only \$450 USD, which is what it has been the past three years. That fee includes opening cocktail reception; two days of exceptional seminars; coffee breaks; awards luncheon; two evening social outings; three (count them) three spouse/partner outings; gala banquet; and hospitality suite. Golf outing and canal tour are optional with additional fees. What more could you want? To register right now, just click here:

[2017 AGM Registration Form](#)

The venue is set for the classic El Panama Hotel, located in the heart of Panama City. Most amazing is that the rates for this luxurious hotel are \$90 for a single and \$160 for a luxury full suite. For those who want a quick trip to the pool, poolside cabanas are also available. To register at the El Panama at the incredible rates just click on the following link:

[Panama Hotel registration 63rd AGM](#)



This will be a classic CII AGM, full of fun and education with a Latin flavor. Brett Mikkelsen has arranged for a perfect mix of social networking outings including: a local cuisine dinner at the renowned Las Tinajas, with a cultural show; a Panama pub crawl by bus; golf outing; and more. Complimenting all the fun, Brett has arranged an amazing group of seminar speakers. Topics will be a mix of local interest including security issues at the Panama Canal and the back story of the infamous Panama Papers. There will be two seminars dedicated to business practices, Kelly Riddle on effective marketing strategies and an all star panel regarding best business practices. The Council is particularly excited to have Keith Elliot of Reed Research to talk about utilizing social media to track subjects. Keith recently was a preconference speaker at the ACFE international meeting in Nashville and wowed over 500 delegates with his tricks of the trade.

Of course no trip to Panama would be complete without a tour of one of the 7 Wonders of the World, the Panama Canal. Brett has arranged for a tour of the Panama Canal locks on Saturday, after the official close of the conference. **See you there at Panamania 2017!**





Program

CII's 63rd AGM

Panama 2017



Tuesday, September 12

- | | |
|-----------|--|
| 0900-1900 | Registration |
| 1000-1600 | Bert Falbaum Memorial Golf Tournament - Summit Golf and Resort |
| 1400-1700 | Board Meeting |
| 1900-2100 | Welcome Reception at pool bar |
| 2200-0000 | Hospitality Suite |



Wednesday, September 13

- | | |
|-----------|--|
| 0900-1000 | Opening Ceremony |
| 1000-1030 | Coffee Break |
| 1000-1500 | Spouse Tour: Biomuseo de Panams, Amador (Spouse / Partner tour #1) |
| 1030-1200 | Seminar 1: Jamie Owens—Securing the Panama Canal |
| 1200-1330 | Lunch on your own |
| 1330-1430 | Seminar 2: Steven Kleppe Regional Director Homeland Security - Intellectual Property issues in the region and how to work together with your local US Embassy to support your IP Investigations. |
| 1430-1500 | Coffee |
| 1500-1600 | Seminar 3: Alvaro X. Andrade Sejas from Ethical Hackers (technical investigators investigating the Mossack Fonseca information hack) – how Panama Papers came about and why the world's focus is completely off track on "who did what wrong". |
| 1600-1900 | Grab some dinner or rest up for a great evening out on the town |
| 1900-2200 | Chiva Parrandera (Party bus outing) |
| 2200-0000 | Hospitality Suite |



Thursday, September 14

- | | |
|------------|---|
| 1000-1230 | Multi-plaza Mall Shopping (Spouse / Partner tour # 2) |
| 0900-1030 | AGM |
| 1030-1100 | Coffee Break |
| 1100-1230 | AGM Continues |
| 1300-1430 | Awards Luncheon—Mark Ruddy from the Alliance of Business Lawyers |
| 1430 -1630 | New Board Meeting |
| 1800-2300 | Las Tinajas (Panamanian Cuisine and Folkloric Dance presentation) |
| 2300-0000 | Hospitality Suite |

Networking



CII's 63rd AGM Program



Friday, September 15

- | | |
|--------------------|--|
| 0900-1000 | Seminar 4: Kelly Riddle — Marketing Your Business in Unique and Traditional Ways |
| 1000-1030 | Coffee Break |
| 1000—1300 | Spa day at Radisson Summit (Spouse / Partner tour 3) |
| 1030-1200
tools | Seminar 5: “Keith Elliot—Cyber DNA—Innovative techniques on sing social media and other cyber to crack your cases |
| 1200-1400 | Lunch on your own |
| 1300-1430 | Seminar 6: Business concepts round table: Learn the best business tips from those who’ve “been there and done that!” Eddy Sigrist; Marc Reed; Brian King; Vivek Kumar; & Antonio Bonilla. Steve Kirby , moderator. |
| 1430 -1900 | Off – rest up for the Gala Banquet |
| 1900-0000 | Gala Banquet & cocktail reception |

Saturday, September 16

- 0830 – 1300 Optional tour of Panama Canal locks



President's Message,

by Sachit Kumar

Continued from page 1

In the recent past, we have signed Memorandum of Understanding (MOU) with Integra International. This is an organization of over 1000 Auditors, CPAs, and Accountants. We have signed a similar kind of MOU with ABL (Alliance of Business Lawyers), which is a dynamic global association of leading independent business law firms that is expanding throughout the world. I am certain that these strong strategic alliances will enhance the quality and growth of our respective networks. Special thanks to Ryan, Toine, Marc and Steve in achieving this.

Member only banner advertisements on the CII website are now up and posted on the lower left side. All the members are requested to utilize this opportunity to get maximum advantage of their membership with the CII at a minimal possible cost. Jacob Lapid has been instrumental in this contribution.

I would like to thank Anne Stryen and her committee members Martin Jaekel, David MacLeod and Harvey Morse for their diligent work on the project of revision / revamping / reorganizing the bylaws and R&R. Their second phase is also complete now. Members can view these changes on the CII portal and in this issue of the Councilor.

We all have stayed in the CII because it adds something to our own lives. The more involved we become the more of a difference CII makes to each of us. CII challenges us to become better people, to become ambitious in the ways that matter and to strive for higher goals.

With the remarkable efforts of the existing council team and unfailing support from the members, I strongly believed that the CII will maintain its important role as one of the leading stakeholders in the industry. Our membership now is at a historic high of 373 members.

Brett Mikkelson and his team have organized an exciting program for the upcoming CII AGM in the Republic of Panama. I sincerely hope you all would make an effort to be there. This would be a great opportunity for one and all to meet and network. I look forward to seeing you all at the Panama AGM!

Yours,
Sachit Kumar,
President,
Council of International Investigators



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Final bylaw revisions submitted to members for ratification at AGM

Over the past two years a committee, headed by Vice President Anne Stryen has been working to streamline and update our bylaws. The first part of that project was completed and approved by the membership at the 2016 AGM in Gothenburg. The second phase of this bylaw revision is now complete. In accordance with our current bylaws, these changes were approved by the Executive Board in a unanimous vote at the last Board Meeting, held June 7. They now need to be ratified by the members in attendance at the AGM. To read the completed bylaws proposed click here: [Proposal to members By-Laws and RR 2017](#) If you have any questions regarding the new proposed bylaws feel free to contact Anne Styren at anne.styren@profile.nu. The Executive Board encourages that the members vote to ratify the Board's acceptance of these changes. The Board also thanks Anne and her committee, which included Martin Jaekel, David MacLeod and Harvey Morse for their diligent work on this project.

Overview of By-Laws Revision - Phase II

Several matters have been moved from the By-Laws to the R&R. This facilitates future changes in the Council management as details the R&R can be changed by the Executive Board directly. The main rules are still stipulated in the By-Laws. Below you will find information about the By-Law articles where significant changes are suggested. After this presentation you'll find information of the most significant changes in the Rules and Regulations (R&R).

Changes in Article II

A new section referencing definitions has been included.

Changes in Article III Governance

This article now mentions the State of Indiana as the legal location of where the CII is incorporated, as the laws of that state govern our existence.

"Roberts Rules of Order newly Revised" is the correct nomenclature we must use to refer to the latest and most current edition.

Changes in Article IV Membership

The order of the 7 membership classes have been shifted around, the names clarified and proper abbreviations for each created.

The shift was implemented so that all classes with voting rights come first (Certified, Senior and Emeritus), followed by classes with active investigators (Qualified and Associated), then Honorary members and finally the Affiliated members that are not investigators per definition.

The names of the membership classes now correspond with our Certificates; International Investigator is written out in Classes "A through E" and "Council" was added in Classes "F and G".

The abbreviations now separate Associated Members from Affiliated Members, of which the former is a class for employees of members (All) and the latter is a class for service providers or potential clients (ACM)

The membership classes now read as follows:

- | | |
|---|---|
| a) Certified International Investigator CII | |
| b) Senior International Investigator SII | e) Associate International Investigator All |
| c) International Investigator Emeritus IIE | f) Honorary Council Member HCM |
| d) Qualified International Investigator QII | g) Affiliate Council Member ACM |

Membership qualifications and the definitions and distinctions between classes have been relocated from By-Laws to the R&R

Continued on page 8

Proposed Bylaw and Regulations Changes

Continued from page 7

The definitions of the classes have a few minor modifications for clarity and accuracy:

Certified, Senior and Qualified membership classes; change: We suggest that there be no restriction to number of members per company. Example: If a company has several principals/owners they can all be certified members. This could mean one company has several votes (as the company has several members) but this is not new – the old By-Laws also allowed several votes per company. However, only one member from each company may be elected to the Executive Board or hold Office (this is the same as before).

Associated membership class: change: Now restricted to employees in companies held by a Certified, Senior or Qualified member.

Honorary and Associate membership classes are distinguished by their Council Member definitions and abbreviations ACM and HCM. This to separate them from our International Investigator (II) members and it also helps to differentiate the Associate All (member employee) from the Affiliate ACM – which is a third-party person, a service provider or a possible client to the CII membership.

The application procedure and vetting specifications (By-Laws Number 4.3 and 4.5) are also found in the R&R.

The application details are slightly augmented as per Board decisions during the fall of 2016 and include prior applications and proof of license for example.

The Vetting procedure language has been relocated from the Membership Committee and is found together with the application form under Article 4 in the R&R. It's authority now enables the Committee "to carry out the screening of the applicant and his/her qualifications, including but not restricted to confirming licenses, interviewing references, checking for any criminal actions and making a brief public source red flag search." (as per Board decision fall 2016)

By-Law Number 4.2 now also requires that members must abide by our Code of Ethics.

By-Law Number 4.5 now reads: "*Applicants for membership to the Council shall be vetted for character, personal and business professionalism, and shall be licensed or registered in their jurisdiction when required*". The old By-Laws text said: "vetted for moral character" and the word moral is taken out as being impossible to define. The "no criminal charges undisclosed" was also taken out as such charges are confidential in most countries and court rulings often too – which cannot be verified or inquired. However the vetting procedure will still call for information in jurisdictions where it is possible to conduct these searches.

Changes in Article VI Nominations and Elections

In keeping with simplifying the By-Laws, the main part of the nomination process has been ~~is~~ moved to the R&R

There is a new section in the By-Laws called "Conflict of Interest" where it is stated that you cannot be elected to the CII Executive Board if at the same time you concurrently are holding or will hold office in a competing organization (such as Intellenet or WAD for example). However, having multiple memberships, or working in committees is not restricted.

Changes in Article IX Duties of Officers

Additions made

That the Vice President duties shall include fund-raising, as per Roberts Rules.

That the Secretary shall keep separate record of motions passed at meetings. (This to facilitate searches and follow-up of decisions which were made).

The Secretary shall also request items for "new business" prior to the AGM. The committee wishes to promote the openness and involvement possibilities for the membership to be active at the AGM and generally, to encourage the membership to take an active role in the organization. New business is the membership's opportunity to bring forth new matters.

Note that the Secretary is charged with responsibility for many activities (such as for example applications and vetting) but the activities will often be performed by the Management Corporation/office. Specific duties relating to the position of Secretary has a responsibility which lies solely on the person holding that office.

Continued on page 9

Changes in Article X Committees

The Legislative Committee is renamed and it is now called the By-Laws Committee. This is only a change of words as the word legislative suggested that this committee deal with anything related to legal matters and law. This committee is only working with Council By-Laws and Council regulatory matters, not law in general.

A specific Ethics Committee is added and in charge of ethics, list serve rules and complaints.

Changes in Article XIII Discipline

This has been adjusted and corrected and shall assist in the management and resolution of disciplinary and dispute cases.

Significant changes in the Rules & Regulations (R&R)

Related changes in the Rules and Regulations (R&R) to Article II

The definitions are found in R&R.

The use of the emblem by CII members has now been clarified, and members can use the emblem freely, but third parties must have prior Board approval.

Related changes in the R&R to Article IV Membership

The definitions of the Council membership classes are made clearer. Instead of repeating things for each class (such as voting rights), these are stated separately under a heading entitled "Rights and Restrictions". These rights and restrictions are the same as before, but made clearer.

Related changes in the R&R regarding Nominations and Elections

Nomination procedures are separated from Elections, and language regarding President and Board Member regulations separated from each other when needed or merged where possible for simplicity.

Nominees for President can either come from the current or a former Executive Board, the language specifies that a minimum of 2 years Board experience is needed, and there is no time limit. This is the same minimum limits that were previously approved in the changes for 2016.

Nominations for Board Members: After experiencing the limited number of CII, SII or EII members who have reached the 2016 nomination criteria of 4 years' membership and having been at 2 AGM's in the last 5 years, the nomination criteria has been slightly modified to 3 years' membership and 2 meetings; 2 AGM or 1 AGM and 1 regional meeting at any time. The objective is to have a larger nomination base and also to facilitate which candidates can be lawfully nominated.

The election process language has been divided into before the AGM and at the AGM and reduced to eliminate repetitions.

There are no changes in procedure compared to 2016.

Related Changes in the R&R regarding Committees

Minor changes and clarifications in certain Committee requirements.

Membership committee; - Clarified membership committee responsibilities

PR & Marketing Committee -Added some words about affiliated co-operations

Conference Committee -structured the language for clarification and simplicity.

Nominations for President & Board are in and closed

The choices will be very difficult this year as the nominees for the Executive Board and the President are comprised of eminently qualified individuals, all who have agreed to serve as stewards of the Council. Those nominees are:

PRESIDENT 2017—2018:

Jacob Lapid, Israel

Member since 1996

Nominated by Sheila Ponnosamy

Brett Mikkelsen, Panama

Member since 2000

Nominated by Marc Reed

EXECUTIVE BOARD 2017—2020:

Toine Goorts, Netherlands

Member since 2008

Nominated by Ryan Colley

Maurice Amres, Guyana

Member since 2001

Nominated by Bob Fenech

Chris Nielsen, Canada

Member since 2009

Nominated by Sheila Ponnosamy

Melissa Kelley-Hilton, USA

Member since 2012

Nominated by Marc Reed

One person will be elected as President for a one year term and three individuals will be elected to the Executive Board for a three year term. The Board does have the option of appointing an additional Board member at their discretion.

The full biographies of each candidate can be found on the Member Only Page of the CII website www.cii2.org. Voting is also done through the website by logging in with your user name and password. If you don't know your user name and/or password, you can retrieve it or get a new one from the website or contact the CII office for assistance.

Nominations for IIOTY and MSA close July 28, 2017

If you have been thinking about nominating a member for either the International Investigator of the Year or the Meritorious Service Award, time is growing short for you to nominate. Per the rules and regulations of the Council, the nominations must be received 45 days prior to the AGM,, so in this case that would be Friday, July 28.

IIOTY AWARD

At the Council's AGM held in Edinburgh, Scotland in October 1976, the President of the Association of British Investigators at the time, Zena Scott Archer, personally delivered a silver loving cup to the Council with the request by the A.B.I. that it be presented each year to a Council member who best exemplifies the high professional and moral standards of the Council. In 2001 the award was changed to now be for an outstanding investigation as the new Meritorious Service Award had been created. Voting is done by the members in attendance at the AGM. Nominations should be sent to **Brian King**, last year's awardee with a copy sent to the CII office. Brian's address is bking@kinginternationalgroup.com

MSA AWARD

The Meritorious Service Award is granted to an individual who has provided exceptional service to the Council of the profession as a whole. Last year's MSA award winners were **Anne Styren** and **Galen Clements**, both who have refused to rest on their laurels and continue to work diligently on behalf of the members of the CII. Nominations this year can be sent directly to the CII office at skirby@cii2.org

The following Board Members are remaining on the Board for either one or two years, depending upon when they were elected:

Sachit Kumar—Term expires 2019

Bob Fenech—Term expires 2019

David MacLeod—Term Expires 2019

Ryan Colley—Term Expires 2018

Sant Kaur Jayaram—Term Expires 2018

Marc Reed—Term Expires 2018

Year of the regional meeting concludes with two exceptional ones

CII European Meeting

Ljubljana, Slovenia— 14-16th May 2017 -

Submitted by Tom Davies

Our member Bernarda ŠKRABAR of Detektivsko Varnostna Agencija based in Ljubljana hosted the CII European meeting in Ljubljana over the weekend on the 14-16th May. Although not well supported by CII European members, disappointingly there were only 12 members attending, the meeting was in my opinion a tremendous success not only for the exposure of the CII but also for Bernarda.

The meeting started on the Friday evening with guest speakers who spoke about the registration and qualifications systems in force in Slovenia for investigators and about how a major utilities company had used screening and management systems to overcome worker apathy and alcoholism in the workforce. Thus, making the company more efficient and fit for the modern post socialist era of the country. Between speakers the attendees were entertained by a famous local singer.

This phase of the meeting was concluded with a short address given by Past President (and Unofficial European meeting coordinator) Alan Marr, as the senior member present, who thanked the speakers, guests and attendees on behalf of the Council.

It's worth recording that over the period of the meeting the Slovenia TV service interviewed Alan and he also gave 2 separate interviews to the Slovenian press about the role of the Council and its members and their interaction. I understand that all three of these interviews have been broadcast and published. The Council owes a large thank you to Alan for giving these interviews and Bernarda for organizing them.

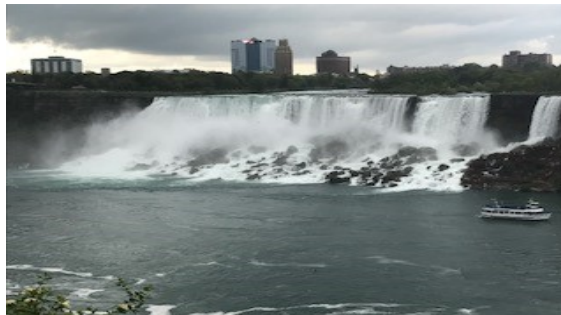
Following the opening ceremony, we all adjourned to a local restaurant for an excellent evening meal.

On Saturday morning, we assembled to listen to 2 excellent presentations given by members of the Slovenian National Police specialist units. The first given by poligrafists concentrated on the SCAN principles of determining whether or not an interviewee was lying.

The second presentation, given by a specialist of the computer crime unit was a detailed and fascinating insight into the use and manipulation of open source data to gain information and how to get behind the façade to create intelligence.

Continued next page

Members meet in Canada under and around Niagara Falls



There's an old expression that a good detective never gets wet, cold or hungry. Well, despite being near and at times almost under the world famous Niagara Falls, none of the detectives in attendance at the Canadian Regional meeting got wet and with ample social events and great hospitality suite none got cold or hungry and none even got thirsty.

Hosts Chris Nielsen, Kathy Kerr, Rick & Elle Quinn made sure that all their guests were well taken care of. The meeting, which took place May 25—28 was well attended by members from Canada, the US, Panama and even Sweden and the Philippines. Over 25 members and guests were treated to golf, seminars, tours, great food, an elegant hospitality suite, topped off by an evening cruise to the falls with fireworks show.

The Council is grateful to all who planned and executed this exceptional meeting at a spectacular venue. The "Year of the Regional Meeting" couldn't have ended on a higher note.



European Regional Meeting Wrap-up

Continued from page 9

Both these presentations were comprehensive and given by recognised experts in their respective areas. The most significant thing for me was that the people giving the presentations were from the National Police service, sharing with their commercial counterparts' information and techniques that in many countries are just not discussed. An excellent example of the progressive attitude of the authorities in Slovenia.

On Saturday evening, prior to going to the castle we enjoyed a river trip through the city enabling the group to see the heritage buildings that form the core of the city on each side of the river. For me, a highlight was seeing two wild otters sunning themselves on logs at the edges of the river. We then walked through the old city and travelled on the funicular to the castle which is located on a hill overlooking the city, here we were entertained to pre-dinner drinks and then into the Castle Tower STRELEC restaurant, where we enjoyed a five star plus meal created by one of Slovenia's top chefs. The wine, the food and company was excellent.

On Sunday, there was the option to take a half day trip to the picturesque Lake Bled. Luckily, we experienced some nice sunny weather for the first part of the visit which included a short boat trip on the lake to an island, not in a motor boat, but rowed Viennese style by a boatman who proudly told us that he built the boat himself 3 years earlier.

Summarizing, an excellent meeting superbly organized by Bernarda and her team.

Generous AGM sponsors make AGM affordable and fun!

Thanks to the below listed individuals, once again the CII AGM will be the envy of the profession. Each year it seems that the AGMs can't get any more fun or more filled with education, networking, and comradery, yet they do. And the reason they do is due to the generosity of our sponsors. Here are this year's supporters who make it happen:

SILVER:

Brian King—King International
Norm Willox—Bluewater International

BRONZE:

Chris Nielsen—Nielsen & Associates
David Linkletter—Intelligence Options
Steve Kirby—Edward R. Kirby & Assoc.

PATRON:

Marc Reed—Reed Research
John Withers—Priority Investigations
Bob Fenech—Barbary Coast

PARTNER:

David MacLeod—Macil Group
Maurice Amres—GEB Security
Seth Derish—Derish Associates, Inc.
Kelly Riddle—Kelmar
Galen Clements—Clements Global Services

FRIEND:

John Sexton—Sexton Executive Security
Stephen Levine—The Vine Group

AGM Sponsorships available - to sponsor click here [2017 AGM Registration Form](#)

Platinum - Includes 4 registrations; banner & website acknowledgement; back cover ad; \$10,000

Gold - Includes 2 full registrations; banner & website acknowledgement; inside cover ad; \$5,000

Silver - Includes 1 full registration; banner & website acknowledgement; inside cover ad; \$2,500

Bronze - Includes, sign & website acknowledgement; Full page ad; \$1,000

Patron - Includes, half page ad; sign & website acknowledgment—\$500

Partner - Includes, 1/4 page ad; sign & website acknowledgment—\$250

Friend - Includes, business card ad & website acknowledgment—\$125

MEMBERSHIP NEWS

Newest Members

Since June 1, 2017

WELCOME

Aziz Akbar

ECS International Security & Investigation
New South Wales Australia

William Belmont

The Belmont Group
New York USA

Dr. Daniel Benny

Daniel Benny PI
Pennsylvania USA

Jason Dumbreck

Xpera Risk Mitigation & Investigation
Ontario Canada

John Kissane

Ashtree Risk Group
Dublin Ireland

Goro Koyoma

Japan PI Inc.
Tokyo Japan

Dan Landis

DL Investigation
Idaho USA

Walter Lindsey

Unity One East
Tennessee USA

Chris Mathers

Chris Mathers Inc.
Ontario Canada

Dragan Trivan

Detective Agency Protecta
Belgrade Serbia

Current Membership Numbers

Certified	311	Affiliate	10
Qualified	19	Honorary	7
Associate	1	Emeritus	4
Senior	21	Applicants	5

Total Membership 373

Countries Represented—67

Continents Represented—6

Members accepted to date in 2017—26

PENDING APPLICANTS

Suhail Buddha

Star Protection Pvt Ltd
Mumbai India

Leo Campos

Blackhawk Security & Intelligence Co.
Batangas, Philippines

Scott Coggins

Brand Protection & Global Intelligence Agency
Los Angeles CA & Tennessee USA

Infran Farooq

AAC Group / Atta Consultations
Dubai UAE

Jan Werner

Tango Security & Investigations
Mainz (Frankfort) Germany

More information about the applicants can be found on the CII website. Anyone with knowledge of these applicant's qualifications can contact Galen Clements at

Galen.clements@cii2.org

(No posting about applicants on the listserv)

The below listed individuals are no longer members of the Council

Zurami Abdul Brasheer - Singapore

Enrique Castro - Texas USA

Elford John - Barbados

John Lautzenhiser - California USA

Diwan Nanda - Mumbai India

Jonathan Teague - United Kingdom

Derya Topal - Turkey

Manuel Torres - Spain

Watching the Detectives

Submitted by Steve Kirby



It's a proud day indeed for the Ahluwalia family as CII member **Jasjit Ahluwalia** graduated from the London Business School with an MBA. Family members Pawan, Bunty, and Abhijit all traveled to London to watch the ceremony and celebrate with Jasjit, which included breakfast



Kelly Riddle

with Dean Sir Andrew Likerman at the Royal Festival Hall. Looks like the sky's the limit for Premier....Texas member **Kelly Riddle** and his firm Kelmar stepped up and helped sponsor Dallas 5, an event in memorial of the 4 Dallas police officers and one DART officer killed in the line of duty last July. The event was designed to raise money for Dallas law enforcement families whose loved ones are killed in the line of duty. Well done Kelly...**Brett Mikkelsen** has fully recovered from shoulder surgery. Must have been due to all the heavy lifting he has been doing in planning

the 2017 AGM....After years of keeping the streets of rough and tumble Philadelphia safe for tourists and residents alike, **Galen Clements** has left the mean streets for the idyllic lifestyle of rural Delaware. You can learn more about



*Country boy
Galen*

gentleman farming from Galen who will be in attendance at the 2017 AGM...**Marc Reed** may be leaving the investigative business—heading for Nashville for a career in country music. While representing CII at the ACFE international conference in May, Marc went up on the stage at the renowned venue, Tootsies and played a mean version of Cats in the Cradle to an adoring fan base. Marc later joined Billy Ray Cyrus who was filming a music video. No word yet if Marc played Achy Breaky Heart with Billy Ray...**Don Johnson** and the folks from NALI celebrated their 50th Anniversary at a conference in Alexandria Virginia this past June. Don has done an outstanding job as NALI's National Director....Until next issue keep on watching....



*Jasjit, Bunty, & Pawan
with Dean Sir Likerman*



*Marc Reed
sans guitar*

GAITRI ISSAR KUMAR ASSUMES ESTEEMED AMBASSADOR ROLE

Special thanks to Anne Styren for alerting *The Councilor* staff that congratulations are in order as CII President, Sachit Kumar's wife, Galtri Issar Kuamr was appointed Ambassador to Belgium and the EU earlier this spring. The Kumars are currently settling in Brussels, Belgium. Warmest congratulations on this exciting post and career development for Gaitri. The Council is proud to have such esteemed colleagues in our midst and we wish her continued success as she brings her vast knowledge and experience to her new position. We know that India will be well represented by such an impressive woman.

Advertise on the website or in the Councilor!

The Councilor is offering members only the opportunity to advertise their services on the website or in the Councilor Rates are affordable but space is limited. Currently the website advertising is booked until October 2017. However there is room in the Councilor. So, to join Fritz & Graham who now both advertise in the Councilor and contact Steve Kirby at:

skirby@cii2.org or log on to

[Website / Councilor advertising form](#)

Feature Article

Is a Bank Receipt of Deposit Reliable Proof of the Existence and/or Ownership of a Bank Account?

Michele Palmer, CII & Richard Palmer
Cachet International

This article examines the question of whether a bank receipt of deposit is dependable proof of the existence of a bank account and its actual account holder. Answer: In today's world, the answer is far from clear.

Please note that Cachet International and its principals do *not* provide legal advice. We are asset investigators, not lawyers. However, in this article we will share with you a few of our observations regarding attempts by clients, investigators and lawyers to use a simple tactic to obtain proof of the actual beneficiary of a bank account. The point of this article is to show that the resultant "evidence" may not be as reliable as it may appear.

In recent years, we have seen an increasing number of investigators or sometimes "proactive" clients claiming that they have "concrete proof" of the existence of a bank account and/or the actual account holder. All too often this "proof" is a bank receipt of deposit. However, that "proof" is all too often misleading.

When we began asset tracing in our private practice almost 20 years ago, many investigators sought to obtain returned checks or deposit receipts to use as evidence that the target of their investigation was the owner or at least beneficiary of a bank account. However, as time passed, this whole issue has become significantly more complex.

In short, this technique involved sending a token payment (e.g., US \$50 to \$500) by check to an account - preferably addressed to the alleged account holder of interest - and receive a bank receipt of deposit or an endorsed check. This provided the sender with the signature of the account holder or his representative on the back of the check (proof of receipt), and it was believed to be solid evidence. That meth-

od worked if you could send a check to the target who accepted the check, signed it and deposited it into his account. While that is still good evidence, the issue of bank deposit receipts has become more ambiguous.

As bank transactions have become more global and digital in nature, wire transfers are now the most common means of transferring funds - especially on an international level. Digital transfers are faster, cheaper, easier to manage and provide for almost immediate payment. However, there is a variety of issues regarding the confirmation of the receipt of funds by the intended beneficiary.

To ensure that we are "talking the same language," below is a review of a few key terms that are used for electronic payments or "wire transfers."

- A *wire transfer* is an electronic transfer of funds, such as one that is made over the Federal Reserve Wire Network or the Clearing House Interbank Payments System, among others. A wire transfer involves the movement of funds from one account to another.
- A *debit advice* is also called a "debit memorandum," "debit note" or "debit." A banker sends a debit note to customers to inform them of deductions from their accounts. In other words, a debit refers to a decrease in a deposit account balance, such as a check posted to the account. These notices are now received almost in real time but show only that the customer's account was debited, not that the funds were delivered to the addressee.
- A *notification advice* or credit advice is a bank-generated confirmation notice of a received incoming wire transfer. The notification advice identifies the amount sent, date sent, and confirmation number. The advice may not identify the sender or the customer/recipient.

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Is a Bank Receipt of Deposit Reliable Proof of the Existence and/or Ownership of a Bank Account?

Michele Palmer, CII & Richard Palmer

- SWIFT is first and foremost a secure private network between financial institutions. A SWIFT copy or document is an extract of the electronic payment document sent to the correspondent bank or beneficiary bank. It acts as a confirmation of payment made from your bank and informs the beneficiary of the value date of transaction. Therefore, a SWIFT confirmation is merely a confirmation receipt that the message has been delivered to the network and passed basic format checks. At this stage, there is no guarantee that the message has been delivered to the beneficiary bank.
- Even if the deposit is sent correctly, more sophisticated account holders and banks may not accept it. Sophisticated account holders and banks often put restrictions on deposits into the accounts, particularly when the accounts belong to high net worth persons who value their privacy and seek to avoid simple methods to confirm their ownership and/or control of a bank account.

(NOTE: While a SWIFT copy or document is an extract of the electronic payment document sent to the correspondent bank or beneficiary bank, it also provides information on the date and amount of the transaction and contains details regarding the beneficiary. A debit advice provides confirmation that a payment instruction has been processed by the originating bank, but it will normally lack details regarding the beneficiary.)

When a client or another investigator brings us "proof" in the form of a debit advice or SWIFT document, we have to advise them that neither is an absolute guarantee that funds have been deposited to a specific account or account holder. Further, both the debit advice and SWIFT document are normally just automated responses and are of very little evidentiary value.

Incidentally, the most effective means to obtain "proof" of deposit with a specific account is what is known as a "trace wire." A trace wire is a request that is sent to the receiving bank to confirm that the incoming wire was credited to the beneficiary's account.

The following examples illustrate some of the additional issues that are involved in arriving at real "proof" of deposit.

- In recent years, we have seen many cases in which investigators or even proactive clients have made token deposits (e.g., US \$500) and the banks refused the deposits, following their confidential instructions from their clients. In several of these cases, further discovery showed that the bank accounts did exist and were controlled by the target beneficiaries, but their precautions had given the initial false impression to the contrary. As an aside, such *restrictive instructions* are completely legal.
- For example, we have seen such account holders give instructions to their banks such as "do not accept deposits less than X amount in value." (We saw this once for a "sweep account" whereby deposits of less than US \$500,000 were not to be accepted unless they came from designated accounts). We have also seen occasions in which banks were instructed not to accept deposits except from a list of "approved" depositors. In one case, an account holder insisted on personally approving or rejecting all depositors in advance, if they were not on such a list of approved depositors.
- As the number of daily transactions has increased exponentially in recent years, banks have largely automated the "deposit receipt" process. We have seen dozens of cases in which investigators or proactive clients made token deposits and immediately received a debit advice or SWIFT document. However, when they attempted to use these receipts as "evidence," the beneficiary banks stated that the deposits were accepted by mistake. The banks further claim that internal audits eventually detect these errors, but often the original depositors cannot be identified, and the banks simply keep the money.

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Is a Bank Receipt of Deposit Reliable Proof of the Existence and/or Ownership of a Bank Account?

Michele Palmer, CII & Richard Palmer

- In recent years, we had one client present us with copies of his debit advice documents and SWIFT documents for some large transfers from his own account. The client claimed to have received these documents from his own banks. However, after painstaking research, we determined that the funds traveled over completely different routes than shown on the documents, and the ultimate beneficiary accounts were two continents away from what the documents showed.

In other words, a debit advice or SWIFT document is not necessarily proof that the funds were deposited into a specific beneficiary account.

If this seems hard to accept, simple "Google" the term "problems with deposit receipts" and see how many "hits" you get. In addition, you might be interested to know that the website of the U.S. Office of the Comptroller of the Currency (OCC) states that a "deposit receipt is not conclusive evidence that you deposited the funds." If the deposited item was a check, you will need to contact the party that provided the check to you and obtain a copy of the front and back of the check. If the deposited item was cash, and the bank does not agree to honor the receipt, you will need to consult with legal counsel about your rights.

(NOTE: The OCC is an independent bureau, within the U.S. Department of the Treasury, that serves to charter, regulate, and supervise all national banks and thrift institutions and the federal branches and agencies of foreign banks in the United States.)

A major international bank in the U.K. has the following notice at the bottom of each of its "payment debit advice" documents:

"This notification is not confirmation of receipt of the funds by the beneficiary - the Bank does not accept any liability whatsoever for any loss or damage arising in any way for the use of or reliance on the information."

In another example, one of our colleagues deposited US \$30,000 in cash into a major U.S. bank and received a bank deposit receipt directly from the bank. However, the bank bookkeeping system registered this deposit as withdrawal, and that matter took almost three weeks for the bank to correct - after it was notified of the error.

In short, as you can see, the bank deposit system is not completely reliable. While a bank deposit receipt may be a good indicator of the existence of an account or the identity of the account holder, it is not completely reliable as "proof" by itself.

Michele Palmer, CII is the Executive Vice President of Cachet International Inc., and Director of Operations. She is a recognized expert on corporate due diligence, offshore companies and banks, international asset tracing, and more recently asset recovery management. Prior to cofounding Cachet International Michele was Directorate of Operations in the Central Intelligence Agency and also held several sensitive positions with the U.S. Department of State. Michele has been a Certified Member of the Council since 2005.

Richard L. Palmer, is the President of Cachet. During his career he has located hundreds of millions of dollars of concealed offshore assets in tax havens across the world. Mr. Palmer was accepted into the elite Directorate of Clandestine Services of the CIA. He was named as an Exceptional Intelligence Collector of the CII in both 1985 and 1990. He has testified as an expert witness in Federal Court on several matters

Cachet International, Inc. is located in Phoenix AZ, USA, telephone 602-912-5730. For more information visit their website at www.cachet-inter.com

Feature Article

Threats to Freedom of the Net

By Norm Willox, CII



The following article was prepared by long time member Norm Willox in preparation for a symposium he participated in held by the Freedom House. Freedom House is a think tank established by Eleanor Roosevelt in 1941 to encourage free trade throughout the world. Today as the world has become far more complex, they recognize that freedom is possible only in democratic political environments where governments are accountable to their own people; the rule of law prevails; and freedoms of expression, association, and belief, as well as respect for the rights of minorities and women, are guaranteed. More than 2.5 billion people live in countries that Freedom House designates "Not Free," more than a third of the globe's population. Freedom House round tables bring together some of our nations' leading experts to further discuss, learn and understand the dramatic changes exponentially evolving our global digital society.

Freedom of the Net is currently under a global assault. This is not unexpected from the incredibly high growth of the Net and its continuing integration into virtually all aspects of our business and personal lives. Today, due to the global pervasiveness of the digital economy, the geopolitical and economic complexity of our digital economy is dramatically changing the global competition. Creating unexpected economic advantages, disrupting civil obedience and national security. The uncertainty of these new global risks have significant impact on our nation, our society and our families.

It can be argued that smaller nations have more to gain and more to lose than larger mature economies. Smaller nations can be far more nimble to take advantage of the digital economy; however, they lose unless they shift timely away from a reliance on old economy and towards the new digitally based economy. The larger the stake holder, the more complex the shift. The world is a much more volatile place, and economic rewards and harm can materialize much more quickly. Today the world is intricately connected like never before.

For the first time in history, citizens of one nation can be directly and severely attacked and/or targeted by governments or citizens of another. The geographical separateness, that once physically secured and protect-

ed us, has materially declined, due to rapidly expanding global digital platforms and the interconnected global Net.

With traditional cross border trade declining and digital trade growing rapidly, nations are trying very hard to adjust to new metrics and impact. 53% of our global GDP is now digital. The impact is profound.

As we have seen, advanced internet technologies and platforms have brought powerful efficiencies to business and government, as well as disruptive forces. As already said, this disruption can be a tool for smaller businesses and governments to equalize economic competitive advantage.

"Freedom of the Net" has been one of the most significant enablers of economic growth. It is reshaping American society; it has driven the third technology revolution.

- 1) Founding of the Net
- 2) Mobile / Social and Now
- 3) Digital Economy

The traditional laws and treaties we use to govern domestic and international behavior are having to change as well. The debate over the effectiveness of existing policies/laws and the need for new ones to deal with the changing digital world is increasing.

Continued on next page

Threats to Freedom of the Net

By Norm Willox, CII

We are seeing growing exploitation and businesses by “bad actors.” The complexities of multi-jurisdictional, instantaneous, and anonymous communication is making the creation of trusted relationships more difficult.

History shows that the few take advantage of the many. The effect from the digital economy revolution is exponentially impactful. Due to the global digital footprint, bad actors can now organize, educate, communicate and monetize their often illegal tools and methods to exploit weaknesses in a way our constitution and rule of law never contemplated. The Geneva Convention did not foresee that the layers and protections of physical barriers could be dramatically reduced.

Complex, advanced and very effective black markets on the “Dark Web”, exploit the weaknesses inherent with digital freedom. As a result, we see organized criminal networks grow. Bad actors predictively move to the path of least resistance, seeking the lowest risk and highest reward from nefarious behaviors. Like never before by leveraging our social media infrastructure, these bad actors to sway public opinion with propaganda campaigns that are directly targeted based on prior knowledge.

Countries are trying to find the right balance between privacy rights and privacy protection. Some policy experts believe there must be tradeoffs between privacy and security. Today these tradeoffs are much more subtle but there is still critical need for experts to help guide policies and frameworks. Where data is stored and shared can yield adverse economies and national security implications for countries which get it wrong.

While we have global policies covering the Net, including treaties and charters; some international stakeholders have come to realize the relying on existing laws often does not provide the right solutions. The value and impact of the new digital economy and its direct impact on a nation's financial success and national security is becoming very evident.

Bilateral and multi-lateral trade agreements could be one of the cornerstones to success. Import tariffs, quota and subsidies need to be re-examined. Also, foreign business ownership and investment, import licensing, regulatory requirements re: data and privacy, and immigration all must be considered in the context of improving digital trade and minimizing security risks. As the global digital economy has become so significant, all nations should reassess their digital policies and practices to fulfill their economic objectives, improve competitiveness, monitor citizen control, protect national security, and mitigate business and security threats and risks.

Below are a few informational points for some of the more recognized risks and threats that are adversely impacting Freedom of the Net:

1) While International Organized Crime (IOC) and corporate espionage groups have assaulted our borders. Before, it was typically in person or through low tech means (physical travel, radio signals, and mail). Today it is digitally remote, rapidly deployed and geographically anonymous.

2) Historically international con men have harmed US victims one at a time. Today criminal training, networking and powerful tools are inexpensive, readily available and exponentially impactful.

3) While individual criminals have penetrated our borders in order to take advantage of our immigration practices, federal and state social programs, and banking practices; today we are seeing and realizing there is a rapidly compounding financial impact on our lives and societies.

4) International terrorists use our digital society to recruit, influence and train. Not only for terrorist activity but also for illegal immigration, criminal funding and money laundering.

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Threats to Freedom of the Net

By Norm Willox, CII

5) For decades, state sponsored espionage has been counteracted with international protocols and treaties. Historically, offensive and defensive espionage activities required skillful physical intervention. The historical international treaties and laws did not foresee nor provide for the rapidly growing impact and complexities of digitized spy craft, with the benefit of direct online access to their targets.

6) The use of cyber warfare is being used or considered by most nations. The use of cyber warfare is a great equalizer for smaller nations as the cost and time needed to utilize is far less than traditional warfare.

7) More nations today are restricting access to global news and content. Many special interest organizers within a nation use readily available news along with mobile / social media to drive their causes. Fake news and organized propaganda may indeed encourage some countries to censor online content, but the greater risk in my view is that the same countries at the forefront of organized propaganda, like Russia, are themselves leaders in internet censorship. The combination of propaganda and censorship aims at greater internet control by authoritarian states and thus presents an added threat to internet freedom.

8) As digital global trade platforms expand, nations are learning that economic value created by foreign corporations can easily be expatriated. This leads to obvious risk for foreign corporations' IP assets. This digital "protectionism" hinders global digital trade and fuels nationalism. Further, global trade platforms can be exploited for corporate and national intelligence, further engendering distrust and push back.

As nations try to deal with rapidly changing trade opportunities and mitigate associated disruption, we run the risk of reacting too indiscriminately before we fully understand how to best employ the digital economy. China justifies all sorts of restrictions for the benefit of domestic control. Russia restricts digital access for rea-

sons of national security and economic competitiveness. Iran and North Korea see control as a new cost effective way to control it's citizens. Any changes to our current digital economy could bring unintended consequences and hinder the long-term benefits of our increasingly powerful and pervasive digital global economy. Since the implications are clearly global, we need to recognize that what one nation does could impact many other countries' economies.

Norm Willox has been a CII member since 1988 and has served as Council Secretary / Treasurer and Chairman of the Board. He is currently the Chief Executive Officer of Bluewater International, and a recognized expert in cyber security, fraud prevention, and security measures for business and industry.



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RESOURCES OF THE MONTH

Specialized Social Media Investigations - Metadata

By Lauren Sowers, Colley Intelligence



Lauren Sowers has been an important contributor to the Councilor, volunteering as Associate Editor and over the past few years, submitting numerous articles on some of the latest techniques in utilizing social media for investigative purposes.

In our [last edition of The Councilor](#), our Resource of the Month section focused on digital evidence preservation, and packaging digital evidence as admissible product. We looked at some quick tools to auto-expand comments on Facebook, ways to view defunct content, and how best to preserve a view of the profile as it exists at the time of reporting. New services are now springing up that offer fully packaged Facebook profiles, hyperlinked, with metadata preserved. These might be appealing to investigators and lawyers who need to preserve all the information at their fingertips.

As I mentioned, the quick-and-dirty way to preserve evidence, not always admissible, is via screenshot. Many investigations, depending on the end goal, might not require a perfectly admissible evidence chain (for instance, pre-employments, in which the target isn't in any sort of relationship with the client yet). This means that I frequently can use screenshots as a preservation method. But if there's something particularly salient that might affect the client's prospects, or something that the target would likely try to deny (usually something compromising to their credibility or their history), I make sure to capture the *metadata*, since screenshots are, after all, just images that could be altered/ photoshopped. Even by changing something as minor as a date on a Facebook post, someone barely skilled in photoshop could provide a screenshot as false evidence with a perfect appearance of validity. Any case that starts out as litigation, pre-litigation, or even one that presents a possibility of future litigation, requires a second layer of evidence preservation.

Beyond the admissibility issue, another problem is that as simple jpgs or similar photo files, screenshots aren't hyperlinked and aren't searchable. So if you've got a mountain of them in your preserved evidence file, and you need to find one minor detail that suddenly became

relevant to your case (i.e., a certain date or an individual tagged in the photo), there's no way to search through the content you've already culled. You need to either search for the content again at the source, or go back over your files one by one. And if you've gathered hundreds of screenshots on the subject, that can be time consuming.

Metadata is a huge term, and means data *about* other data. So that's confusing. We've previously covered EXIF data in The Councilor, which is, in fact, a kind of metadata. If you're not familiar with the term *metadata* as it relates to your online research needs, I'm basically referring to the information that:

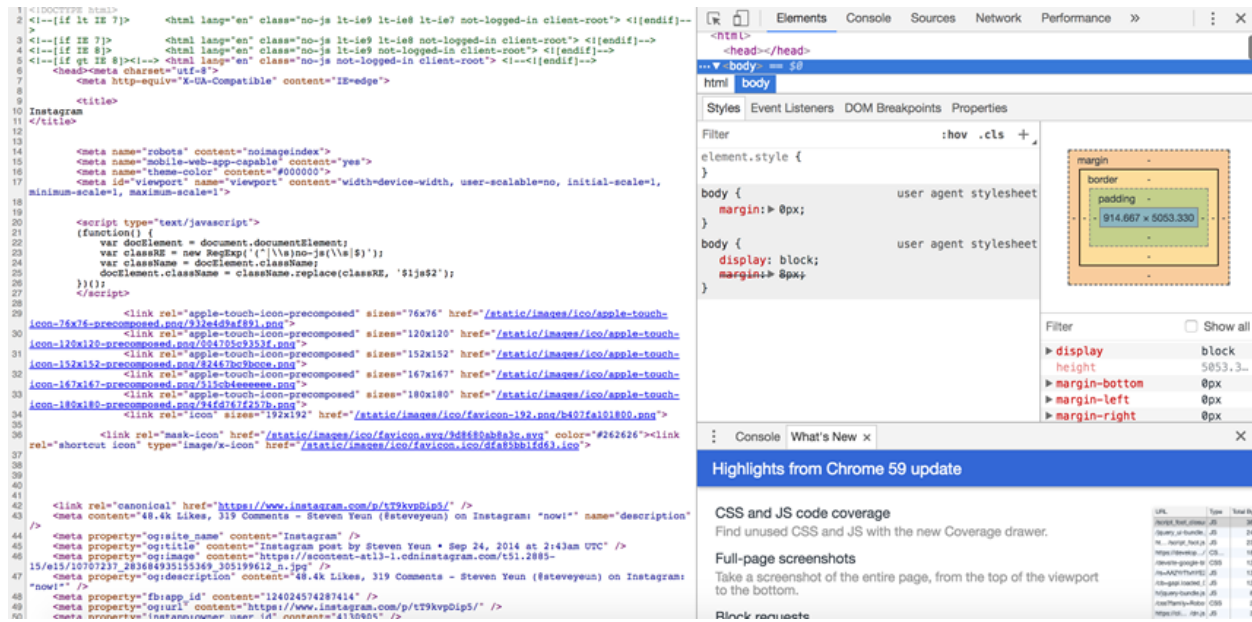
- Directs search engines to the page
- Specifies a page description
- Specifies keywords
- Specifies the creator or author of the data/ document
- May specify date(s) of content development and/or modification
- May specify means of creation of the data
- May specify purpose of the data
- May provide insight into the location on a computer network

Not only is it useful to be able to peruse and preserve metadata for the purpose of admissible evidence, but it's the easiest way to develop more information on social media posts. For example, let's pretend you locate an important bit of visual evidence that the caption says is "22 weeks old." Rather than pulling your calendar out and counting backwards, pop open the metadata, and check out the date and time of upload.

Continued next page

Specialized Social Media Investigations - Metadata
By Lauren Sowers, Colley Intelligence

It can be intimidating to look at a block of raw data. But you've got to start somewhere, right? Using Google Chrome, I selected View> Developer >Developer Tools. The information behind one simple Instagram post? It looks like this:



The block of raw data found under View> Developer > View Source will produce all of the metadata in chunks.

Here's what an Instagram comment section looks like, for example, here, I've opened the metadata. From here, I can preserve whatever I need to in its raw form. As you can see, in the search bar, I've searched for the word *username*. As you can tell, the metadata preserves the links to each profile of every user who commented.



Continued next page

Specialized Social Media Investigations - Metadata

By Lauren Sowers, Colley Intelligence

But if you can learn not to be intimidated, and learn to mine the data, you'll find what you need. Instagram strips the posts of their time stamp on their user interface, meaning that viewing Instagram normally, you can't see the time of the upload. However, looking into the metadata, it's plainly visible.

```
<meta property="og:site_name" content="Instagram" />
<meta property="og:title" content="Instagram post by Steven Yeun" />
<meta property="og:image" content="https://scontent-atl3-1.cdninstagram.com/v/t51.2885-15/10707237_283684935155369_305199612_n.jpg" />
<meta property="og:description" content="48.4k Likes, 319 Comments - Steven Yeun (@steveyeun) on Instagram:
w!" />
<meta property="fb:app_id" content="124024574287414" />
<meta property="og:url" content="https://www.instagram.com/p/tT9kvpDip5/" />
<meta property="instapp:owner_user_id" content="4130905" />
<meta property="al:ios:app_name" content="Instagram" />
<meta property="al:ios:app_store_id" content="389801252" />
<meta property="al:ios:url" content="instagram://media?id=816266763377191545" />
<meta property="al:android:app_name" content="Instagram" />
<meta property="al:android:package" content="com.instagram.android" />
<meta property="al:android:url" content="https://www.instagram.com/p/tT9kvpDip5/" />

<meta name="medium" content="image" />
<meta property="og:type" content="instapp:photo" />
```

Want to familiarize yourself with pulling and interpreting metadata? Google offers a handy tutorial to show you around their Developer Tools. This is a great place to start. Soon, you'll be preserving metadata and pulling timestamps with no trouble at all. <https://developers.google.com/web/tools/chrome-devtools/console/>

OPT-OUT DOC

Lauren Sowers

Lots of websites make money by buying an individual's basic information and parking it at a webpage, essentially publishing it without the individual's authority. If you or a client are interested in "cleaning house" for all the places your personal information might be shared (such as name, address, relatives, age, associates), visit this handy Opt-Out Doc and go down the list. These are websites that publish information without consent. The OSINT Ninja (on Twitter as @OSINTNinja) has taken the time and pains to spell out for you the exact URLs you'd need to visit to remove your information.

This document will mainly serve U.S.A. based individuals, as these are sites that focus largely on information bought and sold in the U.S. Do you know of an Opt-Out Doc optimized for your country or region? Share it with us at CIICouncilor@gmail.com

<https://docs.google.com/spreadsheets/d/1UY9U2CJ8Rnz0CBrNu2iGV3yoG0nLR8mLINcnz44XESI/edit#gid=1864750866>

Geolocation Challenge Solved

Lauren Sowers

This is a (very) late acknowledgement that Todd Hahn completed the Geolocation challenge in our Fall 2016 edition of the Councilor. Interestingly, he's actually not a CII member, but simply came across our challenge while researching in the process of starting a service that geolocates images from social media. He correctly identified the location as The Noodle Shop, 3 SW Pack SQ, in Asheville, NC, USA.

Let that be a heads up! As mentioned in the Resource Corner, companies that do nothing but download and preserve digital evidence are popping up. Companies that geolocate from social media are now popping up. These entities are focusing on singular aspects of complex investigations. We appreciate that he took the time to participate and share about his business. Good luck, Todd!